

Accessible Retail

Review 2009-2010

Will McKee
CEO

Membership

- 860 members of whom:-
 - 20% owners and investors
 - 16% occupiers
 - 56% agents
 - 8% others / planners
- Aim to grow members especially occupiers
- AR able to speak more authoritatively

Mission Statement

‘To promote the retail warehouse property sector, representing the interests of owners, investors and occupiers together with their agents’

Principal Activities

1. lobbying Government (town planning, tax and financial issues)
2. Providing professional development and support
3. organising dialogue and communication opportunities
4. raising funds for charitable purposes

Professional Development and Support

- Annual Conference
- Study Tours
- Professional Evenings

Dialogue and Communications



- Annual Conference (250 delegates including 45 retailers)
- AGM
- Xmas Lunch (950 attendees)
- Sporting and Activity events
- Website
- Members Handbook
- Newsletter

Charity Fund Raising



- Annual fund raising programme of events
- Culminating in the Xmas Charity Lunch
- Last year raised £30,000
- 75% goes to core charity (Variety Club)
- 25% for member requests
- AR a conduit only for charity money



Lobbying

- Work on issues adding value and income
- Proactive as well as reactive campaigns
- Commissioning research
- Annual monitoring of sector performance
- Work alone and with other trade bodies
- Must be recognised as speaking for sector
- Must get trust of Government
- Must have reputation for expertise

Research 2009-2010



- Factors affecting the vitality and viability of town centres Part 2
- Accessible Retail/CBRE Annual Economic Review of the Retail Warehouses and Parks Sector

Economic Importance of the Sector



- Retail industry comprises:-
 - 6% of GDP
 - 3 million employed (10% UK & 2nd largest)
- Of this retail warehouses and parks are:-
 - 3% of all retail outlets
 - 30% of retail spend
 - investment property value £39.1 billion (36%) cf shopping centres £38.9 billion)

Responses to Government

- Planning Obligations
- PPS4 and Guidance
- More Flexibility for Permitted Development
- Streamlining Information Requirements for Planning Applications
- Discharging Planning Conditions
- Penfold Review

Work Still in Progress



Work In Progress:

- English Heritage -Historic Environment
- Green Paper – Open Source Planning
- Implications of Localism Agenda
- Review 2006 Mezzanine Restrictions
- Review PPS4 policy on retail/town centres
- Economic importance of the sector